

State resident and non-resident appointment fees for 2018

State appointment fees for insurance companies are calculated by the department of insurance for each respective state and are *therefore subject to change. Don't confuse non resident LICENSE fees with APPOINTMENT FEES*

State	Resident	Nonresident
Alabama	\$40 Agency \$40	\$40 Agency \$40
Alaska	No Fee	No Fee
Arizona	No Fee	No Fee
Arkansas	Fee Paid*	Fee Paid*
California	\$58 Agency \$58	\$58 Agency \$58
Colorado	No Fee	No Fee
Connecticut	\$20 Agency \$20	\$20 Agency \$20
Delaware	\$25	\$25
District of Columbia	\$25 Agency \$25	\$25 Agency \$25
Florida	\$60	\$60 + \$6 per county
Georgia	\$10	\$10
Hawaii	No Fee	No Fee
Idaho	No Fee	No Fee
Illinois	No Fee	No Fee
Indiana	No Fee	No Fee
Iowa	\$8	\$8
Kansas	\$5 Agency \$5	\$5 Agency \$5
Kentucky	\$40 Agency \$100	\$50 Agency \$120
Louisiana	\$20 Agency \$20	\$20 Agency \$20
Maine	\$30 Agency \$30	\$45 Agency \$45
Maryland	No Fee	No Fee
Massachusetts	\$75 Agency \$75	\$75 Agency \$75
Michigan	\$5 Agency \$5	\$5 Agency \$5
Minnesota	\$30	\$30
Mississippi	\$25	\$25
Missouri	No Fee	No Fee
Montana	No Fee	No Fee

Nebraska	\$11	\$11
New Hampshire	\$50 Agency \$50	\$50 Agency \$50
New Jersey	\$50 Agency \$50	\$50 Agency \$50
New Mexico	\$20	\$20
New York	No Fee Agency No Fee	No Fee Agency No Fee
Nevada	\$15 Agency \$15	\$15 Agency \$15
North Carolina	\$20 per Line of Authority	\$20 per Line of Authority
North Dakota	\$10 Agency \$10	\$10 Agency \$10
Ohio	\$15.00 per line of authority Agency \$15.00 per line of authority	\$15.00 per line of authority Agency \$15.00 per line of authority
Oklahoma	\$30 Agency \$30	\$30 Agency \$30
Oregon	No Fee	No Fee
Pennsylvania	\$15 Agency \$15	\$15 Agency \$15
Rhode Island	No Fee	No Fee
South Carolina	Fee Paid*	Fee Paid*
South Dakota	\$10 Agency \$10	\$20 Agency \$20
Tennessee	\$30	\$30
Texas	\$10 Agency \$10	\$10 Agency \$10
Utah	No Fee	No Fee
Vermont	\$60	\$60
Virginia	\$10 Agency \$10	\$10 Agency \$10
Washington	\$20 Agency \$20	\$20 Agency \$20
West Virginia	\$25	\$25
Wisconsin	\$16	\$40
Wyoming	\$30 Agency \$30	\$30 Agency \$30

These fees are charged by the state. Some carriers pay agent appointment fees, some pay the resident fee but not the non resident fee and some don't charge for solicitors/LOA agents. Some carriers charge an additional transaction fee to cover the cost of them collecting this fee and submitting it to the state. Carriers don't make money off appt. fees!

BEWARE: Some carries have multiple entities in a state which will multiply your fee. If a carrier has 3 entities, you are charged the fees above x 3. This is non negotiable, even if you don't sell for the sub entities.